

Tony Grubb

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Professional Profile

25+ years of success in leading all aspects of contracts, procurement, projects, people, and operations management

Solution-oriented professional with commercial and engineering acumen and international experience in leading large-scale onshore and offshore EPC projects, enhancing operational strategies, and developing and negotiating global contracts in fast-paced energy industry settings. Demonstrated skills in delivering progressive contract policies and directing cross-functional teams on multimillion-pound contracts/projects, including decommissioning projects, and improving operational performance through implementation of creative, lean, solutions and mitigating supplier opportunism. Experienced in all aspects of project and contract management, including project safety and quality, the supply of goods and the provision of services, contract negotiations, claims management, material and construction planning, supplier relationships, cost management and cost saving, risk management, staffing, resource planning, budgeting and life of field operations. Consistent track record of successfully employing best project and sourcing practices to reduce operating costs.

Core Competencies:

- Commercial Contracting, Tendering, and Evaluation
- Operations Excellence and Dispute Resolution
- Cost Reduction and Resource Optimisation
- Change Management Control and Project Close Out
- Reporting and Documentation/Data Accuracy
- Supply Chain Management and Inventory Control
- Programme/Project Planning and Execution
- Global Supplier/Subcontractor Management
- Health, Safety, and Environmental Compliance
- Multicultural Team Building and Leadership

Professional Experience

Abu Dhabi National Oil Company

Contracts Manager – BuHasa Field Development Project, 2019 – September 2021

Oversaw all aspects of the \$1.5BN Onshore BuHasa Integrated Field Development Project management in collaboration with a multi-cultural Project Management Team. Directs commercial and contractual matters with Tecnicas Reunidas (EPC Contractor), such as evaluation, reporting, and endorsement of variation proposals & claims / counter claims for executive management approval.

Key Achievements:

- Evaluated Contractor changes / claims and resolved technical, commercial, and contractual disputes (escalated) with the EPC Contractor while guiding ADNOC executive management, project managers, procurement personnel, and engineers.
- Ensured maximum compliance with ADNOC policies and procedures while communicating with ADNOC legal, finance, and insurance groups.
- Assisted the EPC Contractor with the procurement, supplier management and import of HP / LP Compressors, MOL / MOL Booster Pumps, Gas Dehydration Packages, HV Switchgear and Overhead Electrical Cables and Pylons.
- Delivered effective leadership to cross-functional teams to unlock employee potential and embed culture of performance excellence across the workplace.

px Ltd.

Project Manager, East of Shetland Pipeline Tie In, 2016 – 2019

Led the design, installation and testing of the East of Shetland Onshore Pipeline Tie in Manifold after the sale of SIRGE Pipeline by TEPUK to px stakeholders, NSMP. Supervised seven personnel and the EPC contractor, together with the high-pressure pipeline isolation services contractor to achieve the project objectives within a challenging and ecologically sensitive environment.

Key Achievements:

- Mitigated potential risks by identifying results-driven project, contract, and procurement management solutions while liaising with all project stakeholders, including TEPUK, NSMP, BP and the Clair Ridge Project Partners.
- Recommended pipeline operation ahead of schedule and under budget by completing the SIRGE Pipeline (which carried 10% of the UKs gas supply) isolation and installation of and testing of the tie in manifold within 17 days with zero safety, quality, or environmental incidents.

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- Maintained adherence to health, safety and quality standards and procedures, and ensured utilisation of effective safety procedures across the workplace which avoided lost time incidents and adherence to quality plans and ITPs.

Total E&P UK Ltd.

Feed Manager – East of Shetland Pipeline Tie In, 2014 – 2016

Steered the FEED study for design, installation, and testing of the East of Shetland Onshore Pipeline Tie In from BP Sullom Voe Terminal to Total's 30" SIRGE Pipeline for export of gas from BP's Clair Ridge Project. Communicated with BP for ground surveys, pipeline design and routing, Above Ground Installation location and design, and HIPPS design and installation.

Key Achievements:

- Maximised operational productivity and ensure smooth execution of project by developing and implementing standard operating procedures.
- Consistently met or exceeded project schedules though quality assurance / control, optimal resource allocation, and operations management.
- Optimised project management operations by scheduling work assignments, setting goals / priorities, delegating tasks to colleagues, and directing work of subordinate employees.

Total E&P UK Ltd.

Pipeline Contracts Manager – West of Shetland Laggan Tormore, 2010 – 2014

Oversaw contract tendering and award process and subsequent EPC contractor performance, including risk reviews and close-out to maintain strict adherence to health and safety standards and minimise the impact of contractor change orders and claims for the project pipelines scope of work, which was completed on budget and on schedule. Liaised with drilling, subsea production system, and Shetland Gas Plant groups. Led weekly and monthly progress review meetings and participated in project safety, and quality meetings, peer group, and project stakeholder technical reviews.

Key Achievements:

- Sourced and managed pipeline supply contracts for £2.00BN Laggan Tormore Project, while delivering all 30", 18", 8", and 2" coated carbon steel and CRA pipeline with a value of £250.00MM and ensured completion of remedial work related to defects identified in the 18" SAW pipe within predefined timelines.
- Led the £400.00MM EPC contract for the design, installation, testing, and subsequent insurance claim repair, of the 18" import (onshore & offshore) pipelines (2 x 145kms), 30" export (onshore & offshore) pipelines (1 x 235kms) both including shore approaches / beach crossings, and associated subsea structures together with 8" CRA (onshore) condensate export pipeline from the new TEP UK Shetland Gas Plant to the existing BP Sullom Voe Terminal.
- Led a multinational team of 12 members, including HSE, environmental specialists, pipeline engineering and installation, contracts, QS, legal, planning, quality, and welding / metallurgical engineering.
- Mentored the team, evaluated team performance, assessed training needs, and arranged teambuilding sessions to improve team strengths and collaboration.

Additional Experience:

Contracts and Sourcing Manager at GE Vetco Ltd – Offshore Angolan Projects; **Contracts Manager** at Cameron Ltd – FPSO / Subsea Nigerian Projects including wells and workover systems.

Commercial Manager at ABB Offshore Systems Ltd / Syntheseas Ltd.

Contracts Consultant at Amerada Hess Ltd, PGS Atlantic Power Ltd; Wood Group Engineering Ltd – Offshore Norwegian / UK Projects.

Business Development Manager at Coflexip Stena Offshore Ltd.

Contracts Manager at McDermott Marine Construction Ltd – FPSO / Subsea Development Projects.

Contracts/Procurement Manager at Brown & Root Ltd and ARCO British Ltd – Offshore Operations / FPSO Development Projects.