

GUILLAUME LE ROY

PROJECT MANAGER - LEAD PROJECT ENGINEER

Thanks to 17 years of experience in various fields (Wind offshore, civil construction, electricity) and positions, I have been able to reach the main objectives requested by my management. This goal achievement has been possible by a human team management; quality approach; problem solving and lessons learnt implementation.

My personal goals are to manage and develop large-scale national/international projects with the objective of achieving the highest possible level of customer satisfaction whilst ensuring that financial targets are met.

This obviously includes finding technical solutions (known or innovative), taking into account feedback to meet project objectives.

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Address: 60 Allée des Albatros, 44600 Saint-Nazaire, France

40 years, Married, 3 children, French nationality

WORK EXPERIENCE

DEPUTY PACKAGE MANAGER (07/2021 -)

Chantiers de l'Atlantique – Offshore Energy

EPCI Wind offshore project

Ravenna (RA) – ITALIA

Secondment in Italia (RA) with my family for 15 months (07/2021 to 10/2022)



**CHANTIERS
DE L'ATLANTIQUE**

Deputy package manager for the management of two jackets fabrication contract in the fabrication yard of ROSETTI MARINO for the French offshore wind farms FECAMP (Sail Away done) and COURSEULLES (on-going project) for EDF Renewables.

Main tasks:

- Pilot HSE coordination on site with subcontractor and final client including daily/weekly meeting to reduce/minimize the identified/potential HSE risks (safety tour, risk assessment, survey...)
- Outfitting leader to coordinate the activities on site with Rosetti Marino
- Pilot of the tripartite Quality management on site and associated reporting (punch list prior to Sail Away with only 5 remarks on FECAMP project)
- Direct management of 4 QC inspectors on site with daily coordination to mitigate the potential issues
- Inspections follow-up with a forecast of 8 weeks
- Interfaces management (internal/external)
- Production follow-up and field supervision to better secure the challenging schedule in place

Main result: FECAMP punch list prior to Sail Away with only 5 remarks.

IMPLEMENTATION STRATEGY AND METHODS MANAGER (05/2019 – 07/2021)

Chantiers de l'Atlantique – Offshore Energy

EPCI Wind offshore project

Saint-Nazaire (44) - France

**CHANTIERS
DE L'ATLANTIQUE**

The main objective is to find disruptive strategies in order to stand out in a highly competitive international market.

Main tasks:

- Pilot of the definition/implementation strategies from the tendering to construction phases for EPCI offshore wind substation projects (Topside + Foundation) in conjunction with the Chantiers de l'Atlantique's various departments as Design Office, Production, Quality, etc. and external subcontractors (scaffolding, temporary installations, heavy transport for packages weighing over 800 tonnes!)
- Direct management of a team of 5 people as well as subcontracting needs (especially during the COVID containment period)

Main result: last awards were based on the different proposals developed with new fabrication sequences.

LEAD ENGINEER (01/2017 – 04/2019)

Chantiers de l'Atlantique – Offshore Energy

Engineering department

Saint-Nazaire (44) - France

**CHANTIERS
DE L'ATLANTIQUE**

- Pilot and responsible for the engineering team and cross-functional teams (IT, Quality, HSE, etc.) on the company's diversification projects (excluding cruise ships and electrical substations) such as: FPSO, offshore wind turbines in FEED, basic design or detailed design, modular buildings for nuclear power, etc.
- Multidisciplinary team of 10 to 30 people including subcontractors.
- Participation in the various commercial approaches in order to be able to present the best technical and economic solution for the Client and the company during the bidding process

Main result: Profit targets respected on each project with the full client satisfaction.

MECHANICAL ENGINEERING TEAM MANAGER (11/2013 – 12/2016)

STX France Solutions SAS (former subsidiary des Chantiers de l'Atlantique)

Engineering department

Saint-Nazaire (44) - France

**CHANTIERS
DE L'ATLANTIQUE**

- Responsible for the creation of a new design team dedicated to offshore mechanical and salvage projects with success
- Responsible for the design of 20 mechanical / salvage equipment and associated interfaces.
- Direct management of a team of 7 people (technicians and engineers) and associated subcontracting during peak workloads.
- Participation in the bidding and business phases.
- Quality and profitability - 10% increase in profit between deals, budget €700k per deal on average

PROFIT CENTER MANAGER (05/2010 – 10/2013)

Guillaume LE ROY

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 **citelum**
GROUPE EDF

CITELUM SA

Urban light management company

Nevers (58) / Auxerre(89) / Semur(21) – France

- Pilot of different type of contracts according to the French public procurement code (short term 3 years and/or long term 12 years) and a “Partenariat Public Privée”.
- Direct management of 3 agencies (HSE, contract, human, stock, monthly financial reporting, quality, ...) and multi-site team of 10 people with associated subcontracting during peak loads.
- Pilot of research for partnerships with local companies to increase contract's efficiency (framework contract...)
- Pilot of the implementation of a participative quality management with the different teams to better disseminate good practices and identified losses

Main result: Improvement of financial profitability (increase from 5 to 20%, turnover 3M€) and customer satisfaction by obtaining new contracts!

PACKAGE MANAGER (09/2006 – 04/2010)

Constructions Métalliques du Berry

Steel construction (renovation, new constructions, bridges...)

Bourges (18) - France



- Management of public contracts mainly in the context of metal construction of public buildings, renovation, pedestrian/cycle bridges...
- Proposal and contract management to achieve the target of a turnover of 3 M€ (Approximately 200 quotations per year).
- Direct management of 3 teams of fitters,
- Management of the company's internal/external interfaces

Main result: Turnover increasing from 2,9 to 4M€ from 2006 to 2009 with associated financial profitability.

COMPETENCES

PROFESSIONAL

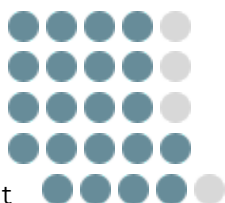
EPCI

Management

Project coordination

Force of proposition

Profit center management



LANGUAGES

French (native)

English (TOEIC 935)

Italian

Spanish (basis)



EDUCATION

MECHANICAL AND AUTOMATION ENGINEER

INSA RENNES – Formation GMA / Rennes (35) – France / 2002 - 2006

MASTER RESEARCH

University de Rennes I / Rennes (35) – France / 2005 - 2006

ADDITIONAL TRAINING

- Work at height (2021 - Italia)
- First aid at work (2019)
- Leadership (2017 – 2018)
- Management (2016)

PERSONAL INTERESTS

Sport: Running (trail), Swim&Run, Swimming ...

Association: Educator in the Triathlon School BEST of Saint Nazaire (diploma course in 2021),
President of the Chantiers de l'Atlantique sports association